

It's already there!



**"Insured, Bonded, Reliable
Serving the valley for 22 years"**

(602)956-3912

(602) 956-7109 Fax

www.mercury-delivery.com

customersvc@mercury-delivery.com



Identifying with a client, their product, their industry and the issues that are sensitive to a transport partner the one thing that doesn't change is the need to operate completely keeps your market position and to keep it top of our mind as well as be aware of the on our game. We periodically review ourselves to make sure that we are still as active customers become our customers, your commitment becomes our commitment and that's important. When we carry your products we carry your good name so we need covering the entire country with a range of fast, efficient proud of, the best of Allied is much more than what and underpins just how much we can do for a client identifying with a client, their product, their industry a transport partner the one thing that doesn't change keeps your market position and to keep it top of our mind as well as be aware of on our game. We periodically review ourselves to make sure that we are still as active customers become our customers, your commitment becomes our commitment that's important. When we carry your products we carry your good name so we need way you do about the business you're in ...



On-Demand Service



Anywhere, anytime. Across the street, across the state or around the world. The Mercury on-demand department responds to each customer's need on an individual basis with the appropriate level of service and resources. All sizes and packaging from small envelopes and parts to oversized loads and pallets can be handled with the equipment in our fleet. We guaranteeing that our on-demand department can handle any delivery, anywhere, on-time.

Routed Services



Efficient, far-reaching and inexpensive, the routed systems of Mercury provide an excellent option for regular, scheduled shipments between branch offices, vendors and customers, clients and professional services, medical offices and their laboratories. Whether you have one shipment a day or a hundred, we have the people to handle it. Our local routed services offer a broad range of options for many types of business. We can offer same-day routed and on-call delivery quickly and affordably. At Mercury we pride ourselves on our ability to adapt our routes to fit the special needs of business today. If you have restrictive time concerns, high volume, labor intensive or a route that requires dedicated staffing, Mercury has or will develop an appropriate solution.

Do you want flexibility?

We move delivery fast, on time and with professional drivers, We'll call when its done and let you know, "It's already there!"

Mercury provides a vast array of delivery, logistics, warehousing and material management services to a diverse range of clients across Arizona. Time-sensitive delivery is the company's specialty and it has moved products from 15-ton CNC machine to single microprocessors. Delivery services are provided to retail and wholesale businesses for both same-day and next-day service across Phoenix and Arizona.

- ✓ Customer service and communication. Company watchwords at Mercury. Our systems are developed and our personnel trained to ensure your delivery requirements are handled exactly as you expect every time, every day. Consistent, reliable communication is integral in meeting those expectations. When calling Mercury you will reach professional, trained representatives who will be able to answer virtually any question. We believe our customer service personnel are among the best in the business simply because they understand that meeting a customer's need is why we exist. The operations and customer service functions at Mercury are supported by a seasoned, professional management team.
- ✓ **Whatever your needs Mercury can help.**



Local Distribution



Mercury offers transportation services for customers who previously managed these operations in-house. We assume responsibility for managing a fleet of vehicles and drivers dedicated to your site or sites, as well as sorting and dispatching services. We can provide a range of vehicles from passenger cars to tractor-trailers, or a mix of vehicles. Our regular on-demand services fleet and drivers are available to supplement your dedicated fleet as needed.

Some major benefits of outsourcing your transportation operations to Mercury include:

- Efficiencies from routing design and dispatch expertise
- Reduction of costs and liability exposure
- The ability to adjust fleet size with the fluctuations of business levels



Facilities Management

Mercury manages mailrooms and other inventory-management, dispatching and distribution operations, including shipping and receiving, kit rooms and parts centers. This cost-saving alternative to in-house transportation and distribution facilities management includes hiring, training and supervising all staff. As an added benefit, we can bundle scheduled transportation services into the facilities management package. The benefits to you:

- Reduce FTEs
- Decrease administration costs
- Eliminate departments
- Increase overall efficiency
- Improve customer satisfaction



(602)956-3912

Pickup within 30, 60 or 120 Minutes

- SAME-DAY SERVICE TO ANYWHERE IN ARIZONA
- OUTSOURCING SERVICE: CONTRACT US AS YOUR PRIVATE INTER-OFFICE DELIVERY SOURCE
- FROM SMALL ENVELOPES TO TRUCKLOADS
- COMPLETE AIRPORT SERVICE
- RADIO DISPATCHED
- INSURED, BONDED, RELIABLE, 18 YEARS IN BUSINESS

60 Minutes Valley

Anywhere, anytime. Across the street, across the state or around the world. The Mercury Delivery services on-demand department responds to each customer's need on an individual basis with the appropriate level of service and resources.

Utilizing the latest in "Artificial Intelligent, Automated Dispatch" and staffed by more than 40 full-time drivers our on-demand department boasts a 98% on time service record, while handling an industry-leading average of more than 800 deliveries per day.

All sizes and packaging from small envelopes and parts to oversize loads and pallets can be handled with the equipment in our fleet of more than 120 local vehicles. All regional and national deliveries are supported by scheduled airline, charter air carriers and other surface transportation resources, guaranteeing that our on-demand department can handle any delivery, anywhere, on-time.

Local Distribution

LEASE A COURIER:

Your route driver calls in sick or doesn't show up! Don't worry, Mercury Delivery can provide you with a qualified driver within an hour in most cases. Call Now!! Rates as low as \$32 Per Hour

SECOND STOPS:

Second stops in the same zone starts at \$6 and up. Extra stops are \$5 in the same building. This does not apply with same-day service.

COMPACT TRUCK ONLY:

\$30.00 minimum. Up charge - call for quote.

VAN ONLY:

\$45.00 minimum. Up charge - call for quote.

WAITING TIME:

First 10 minutes are allowed free. \$3.00 per each additional 10 minutes thereafter

EXTRA WEIGHT:

Extra weight is .07 cents per pound, over the first 50 pounds. Call for quote for customers with volume with heavy items

HOLIDAYS AND P.M. CHARGES:

The charge is 50% more than the base rate for Holidays, Saturdays, Sundays. P.M. charges are defined as Monday - Friday between the hours of 6:00 P.M. and 7:00 A.M.



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By using Mercury



What using Mercury means to you

Choices



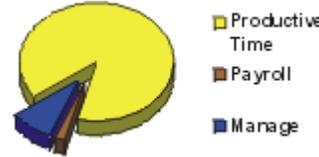
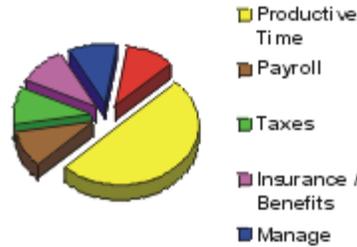
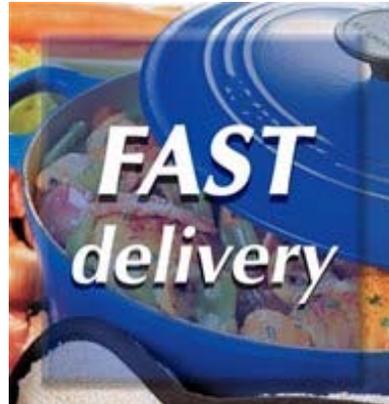
You no longer worry about...

Without Mercury

With Mercury

Payroll Taxes Insurance / Benefits

Computing Pay	Paying FICA	Workers' Compensation
Computing Deductions	Paying State	Medical / Dental / Life
Computing FICA	W/H	401K Plan
Writing Checks	Paying Unemployment	Negotiation
Tracking Reporting	Submitting Forms	Claims Processing
	Penalties	COBRA Administration



Hiring / Firing Risk Management

Recruiting	Workers' Compensation
Screening	Claims
Interviewing	Unemployment
Reference Checks	Claims
Termination Processes	

Save your valuable **TIME** to maximize your productivity.

Save your valuable **RESOURCES** to reduce your costs.

Save yourself from "**LOST OPPORTUNITIES**"

Free yourself to concentrate on you **CORE BUSINESS**, and focus on your **PROFIT CENTERS**



Cars & Trucks

Full sized trucks are also available upon request. However a small truck can usually perform the quickest response time.



Key Benefits

- Quickest response times
- Radio equipped vehicles
- Capable of cargo loads up to 1000lbs.
- Cargo bays ranging from (3ft x 6ft x 6ft) to (4ft x 7ft x 6ft)

Vans

Mercury Delivery has a special fleet of full-sized and mini vans for freight that needs to be protected from the elements.

Key Benefits

- Totally enclosed
- capable of weight up to 1000lbs



Enclosed/Stake/Flatbed



Service Details

Customers requiring vehicles large enough to transport multiple pallets have access to a fleet of 5-ton vehicles, both open and enclosed, capable of carrying your heaviest loads. The fleet is strategically dispatched to various zones, guaranteeing Customers of a vehicle in their proximity, keeping the cargo off shipping docks, and in the hands of receiving departments.



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Outsourcing & Logistics



Mercury is a distribution personnel recruitment and management specialist. We recruit and outsource qualified drivers (all classes), dispatchers, warehouse personnel and logistical supervisors. **Mercury** provides solutions for:

- Complete personnel outsourcing
- Seasonal fluctuations in business levels
- Vacation absences
- Illness and injury absences
- No-Shows

HISTORY

Mercury was started in 1984 and now is the largest Distribution personnel outsourcing company in Arizona

FAQ

Q. What is "Driver Outsourcing" ?

A. Driver outsourcing is the practice of arranging to have your vehicles driven by professional drivers from a third party. These drivers are not employed with your firm, thereby reducing your liability exposure.

Q. We're not in the trucking business. Why should we consider outsourcing professional drivers?

A. Most companies outsource services that are not considered part of their core business. The distribution of goods falls within this category. Your goods need to get to market on a consistent and reliable basis. Distribution outsourcing companies are professionals in recruiting the most qualified individuals available in the marketplace. The experienced professionals at Mercury are experts at securing the services of drivers, dispatchers, warehouse personnel, and logistical supervisors. Why not leave this to the pros while you continue to concentrate on making your core business more profitable?

Mercury offers transportation services for customers who previously managed their operations in-house. We assume responsibility for managing a fleet of vehicles and drivers dedicated to your site or sites, as well as sorting and dispatching services. We can provide a range of vehicles from passenger cars to tractor-trailers, or a mix of vehicles.

Our regular on-demand services fleet and drivers are available to supplement your dedicated fleet as needed.

Some major benefits of outsourcing your transportation operations to Mercury include:

- **Efficiencies from routing design and dispatch expertise and proprietary technology**
- **Reduction of costs and liability exposure**
- **The option to adjust fleet size as your transportation needs fluctuate**



COMMITMENT TO EXCELLENCE THROUGH AVAILABILITY & FLEXIBILITY

Q. How big do I have to be to make outsourcing worthwhile?

A. Outsourcing personnel is a cost effective way of allowing you time to concentrate on what makes you money. In other words, you can better operate your profit center by freeing yourself up from dealing with a cost center. If you operate 1 pick-up truck, or even a passenger vehicle used to transport executives, you can benefit from using Mercury. The last thing you need is to have your supply chain disrupted due to sickness, no shows, etc. Alternatives to outsourcing (using other internal personnel) are always very expensive.

Q. Our firm hires its own drivers. Why should we change?

A. Well, let's see...

1. To save money
2. To save time.
3. To become more efficient at your core competencies
4. To secure a better, more professional class of personnel.
5. To alleviate the headaches associated with recruiting, screening, payroll, paperwork and behavioral issues.
6. This list can go on and on!
7. Mercury personnel are specialists in recruiting professional drivers. We know all the methods undesirable use to pass pre-employment screening tests. We select only the most qualified personnel. Plus, we supply replacement personnel for both scheduled vacation periods and unforeseen absences.

Q. How can personnel outsourcing save me money?

A. There are many ways of improving the cost effectiveness of operating a business. One of the least understood, is the value of having outside experts provide services that neither you nor your personnel are experienced in. Then consider the extra time you would enjoy by not having to deal with the recruitment, screening and payroll processes. And then consider the cost of "lost opportunities" resulting from your time being taken up with tasks not contributing to bottom-line profits. Your time may be better spent managing those areas where you specialize.



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